

# Ebookin' on a Budget

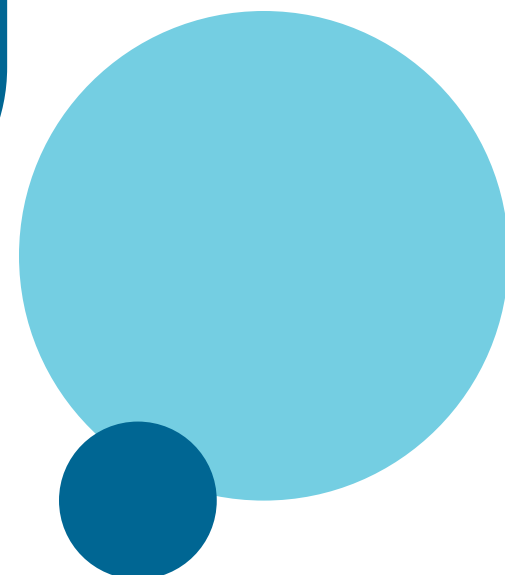
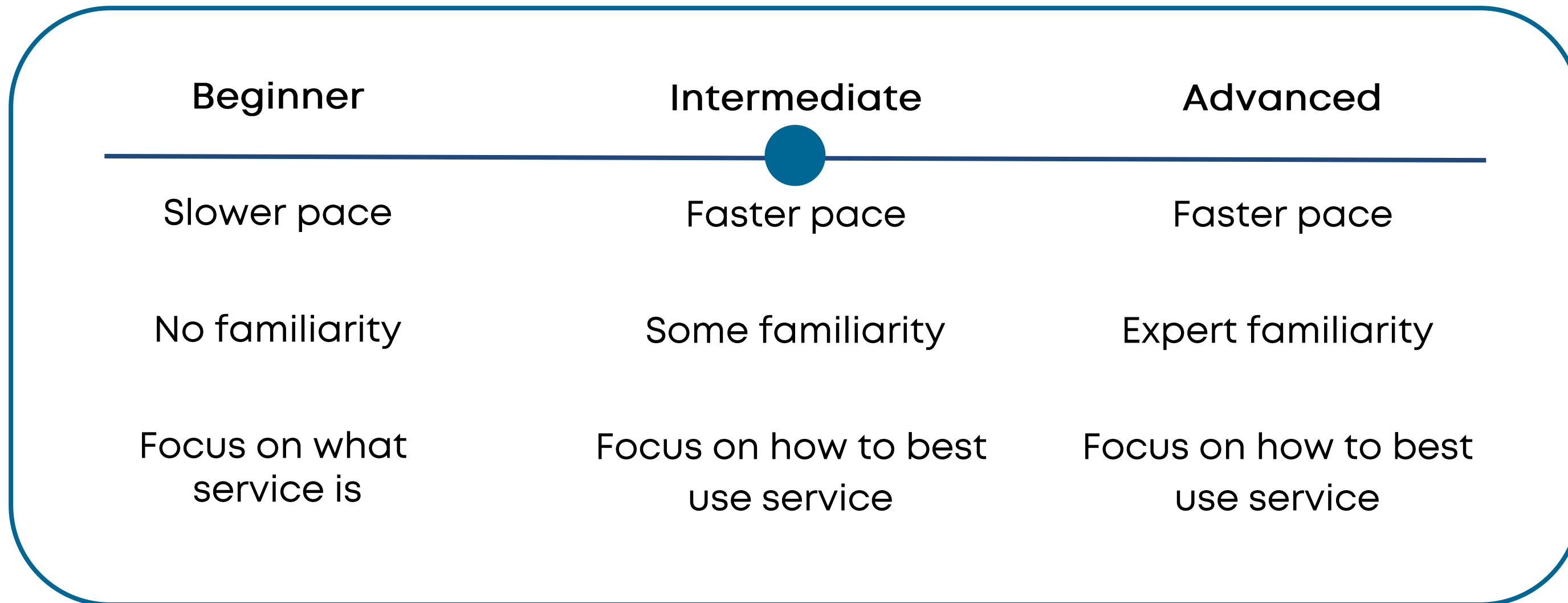
Buy More and Spend Less with

**OverDrive®**

**OverDrive®**

Marketplace™

# Webinar Level



# Housekeeping



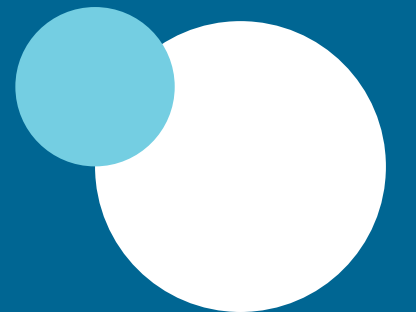
Recording & PDF



Zoom features

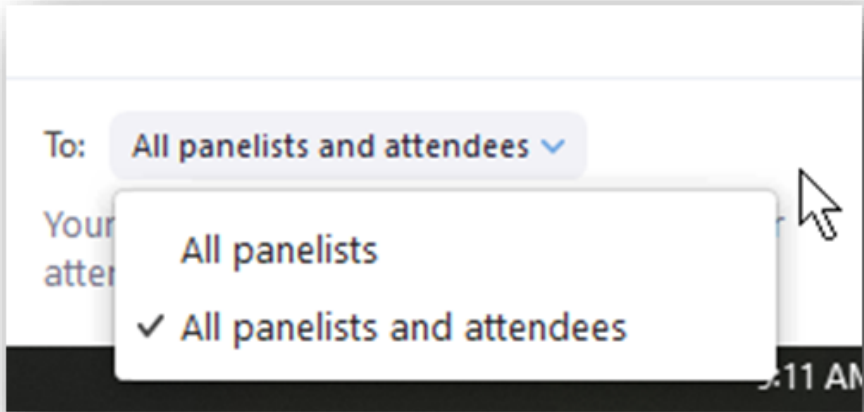


Certificate





Where are you joining us from?





# Our Speakers



Kate Connell  
Account Manager



Abbey Patton  
Team Lead



Bobby Petricini  
Product Support  
Specialist





# Agenda

- 01. Self-service tools in Marketplace
- 02. **BONUS** - Next-level support
- 03. Next steps
- 04. Resources

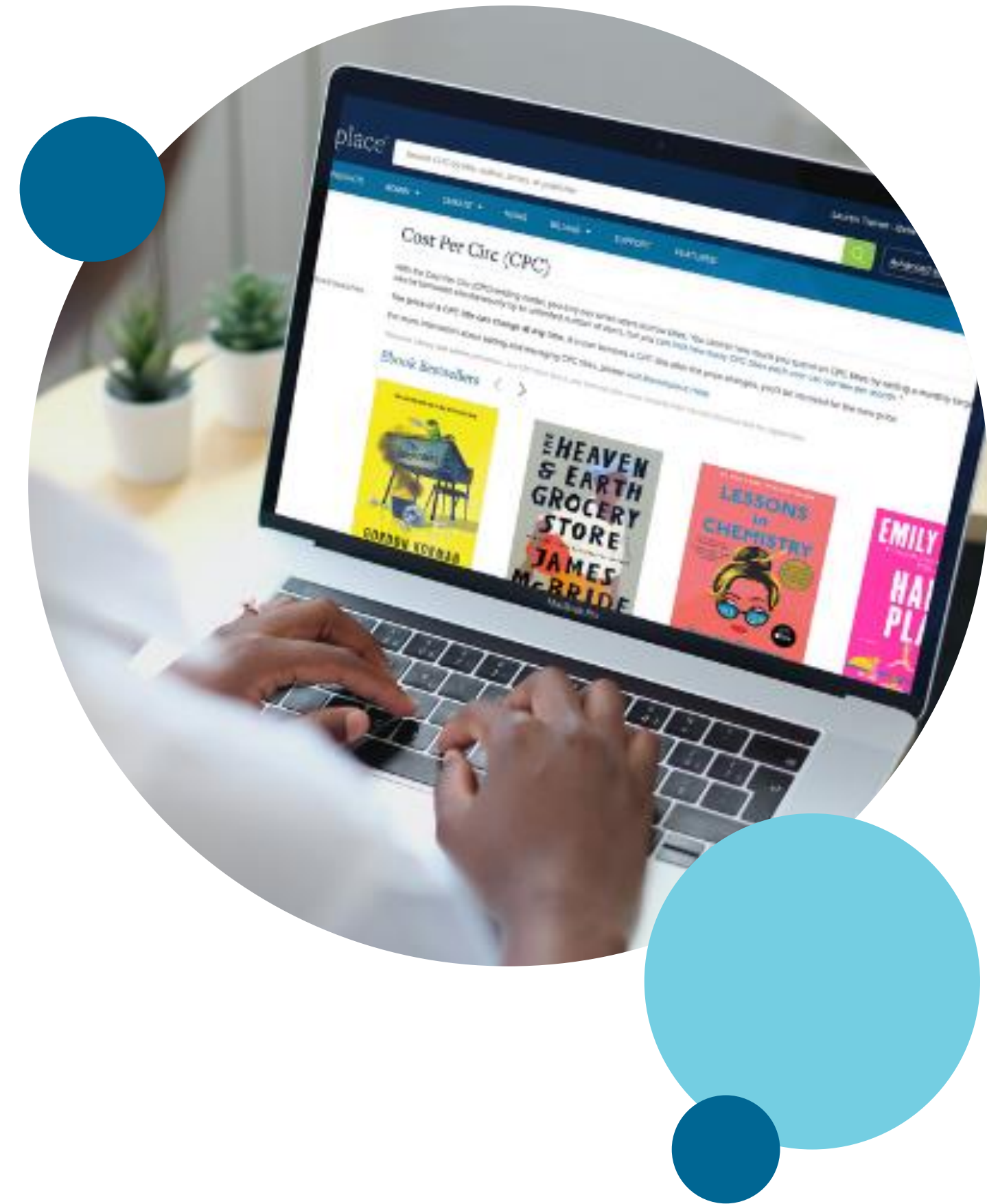


# 01 Marketplace

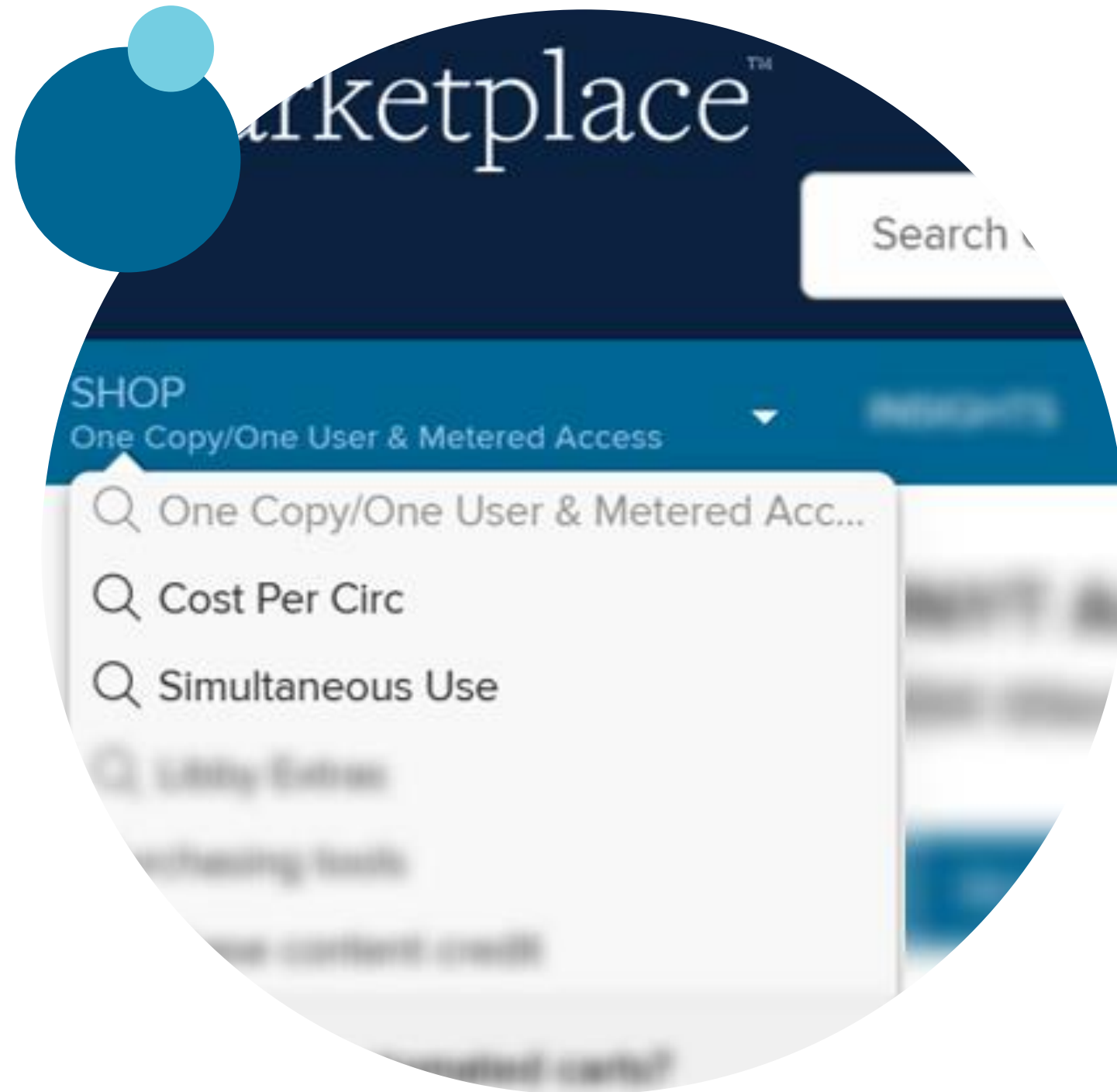


# Self service tools

1. Lending models
2. Curation
3. Reports and dashboards
4. Metered Access management







# 1. Lending models

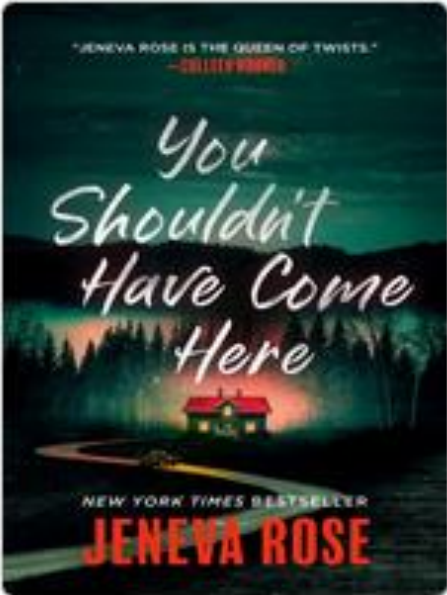
Lending model	Number of users at a time	Expiration from collection
One Copy/One User (OC/OU)	One	Never
Metered Access (MA)	One	After a set period of time or checkouts
Metered Access Concurrent Use (MACU)	Multiple	After a set # of checkouts
Cost Per Circ (CPC)	Unlimited	Never (but can be revoked)
Simultaneous Use (SU)	Unlimited	After a set period of time

OverDrive  
MAX




# Metered Access Concurrent Use

OverDrive  
MAX



**You Shouldn't Have Come Here**  
by Geneva Rose

NEW YORK TIMES BESTSELLER  
**JENEVA ROSE**

 Ebook ▾  
Kindle, OverDrive Read, EPUB, EPUB

OC/OU  
\$45.99

MA: 100 checkouts (concurrent users)  
\$68.98


Unit(s):  = 100 checkouts

ADD TO NEW CART ▾

	Rights				Notes	Checkouts			Checkouts		
	Audio	EPUB	PDF	HTML	Notes	Audio	EPUB	PDF	Audio	EPUB	PDF
MA: 100	Y	Y	Y	Y		Y	Y	Y	Y	Y	Y

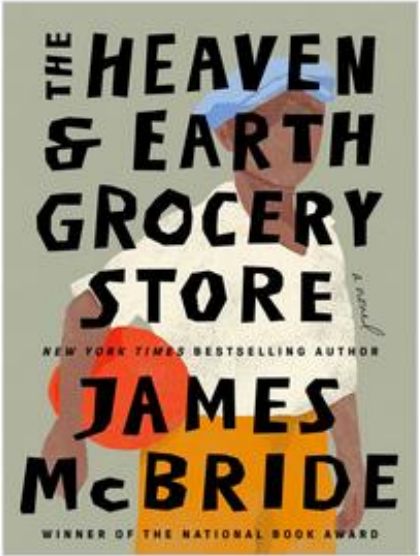
# Cost Per Circ

Ebook Bestsellers < >



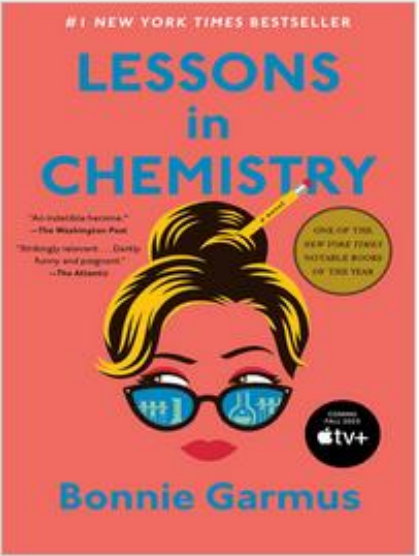
ADD CPC TITLE

**The Unteachables**  
Gordon Korman  
\$1.99  
Ebook



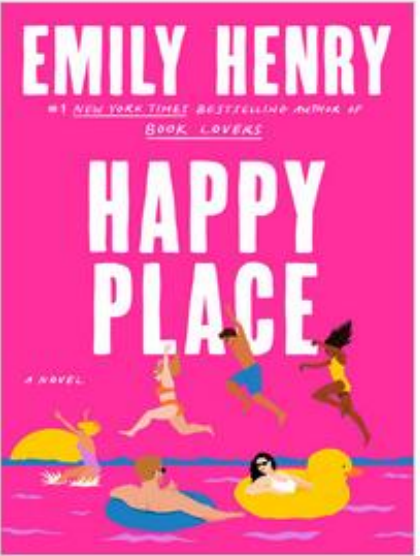
ADD CPC TITLE

**The Heaven & Earth Gro...**  
A Novel  
James McBride  
\$5.50  
Ebook



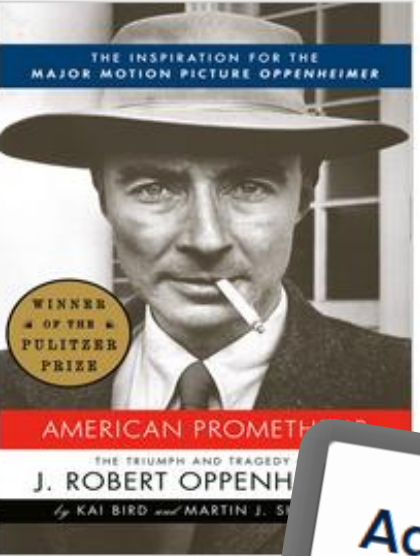
ADD CPC TITLE

**Lessons in Chemistry**  
A Novel  
Bonnie Garmus  
\$5.50  
Ebook



ADD CPC TITLE

**Happy Place**  
Emily Henry  
\$5.50  
Ebook



ADD CPC TITLE

**American Promet...**  
The Inspiration for the M...  
Kai Bird, et al.  
\$5.50  
Ebook

Add CPC title(s)

The selected CPC title will be added to your collection within 24 hours. Optionally, you can schedule a date to revoke the title from your collection.

☒ **Schedule when to revoke**  
CPC will be removed early Eastern time on the selected date.

End  
  
Clear

CONFIRM CANCEL

James McBride Bonnie Garmus



# Cost Per Circ



ADMIN ▾

User policies

My users can borrow up to  titles at a time.

My users can place holds on up to  titles at a time.

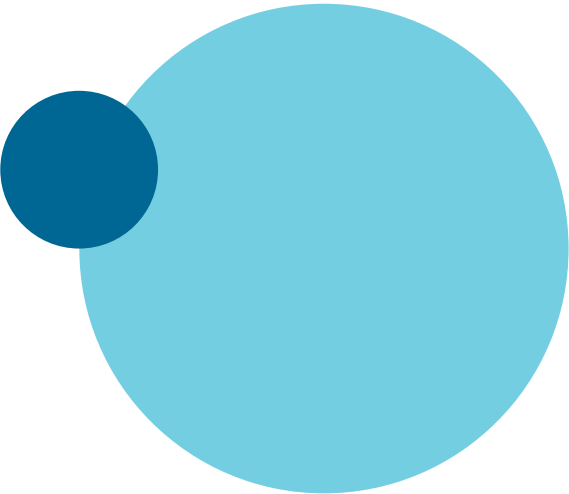
Limit the number of CPC titles my users can borrow.\*  
\*Any CPC titles that users borrow also count toward their normal checkout limit for digital titles.

Users can borrow

CPC Ebooks per month.

Users can borrow

CPC Audiobooks per month.



SHOP Cost Per Circ ▾

Manage Budget

To allow users to borrow CPC titles, enter your targeted monthly budget below.

You can edit your budget at any time. Changes will take effect within 24 hours, and can't be applied retroactively.

Ebook ACTIVE

Target monthly budget  USD

Available budget 89.00 USD

Audiobook ACTIVE

Target monthly budget  USD

Available budget 100.00 USD

Billing account: 1225-0001

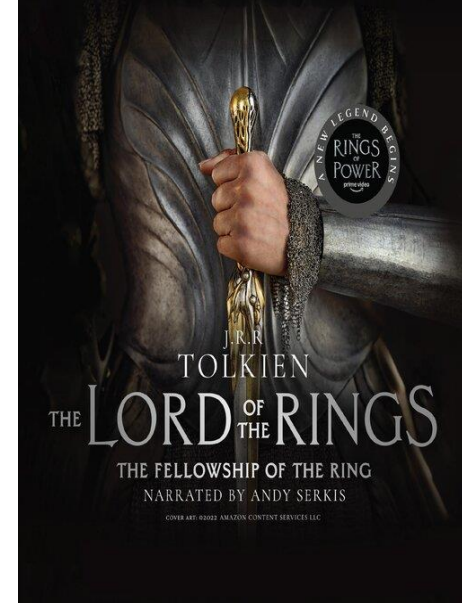
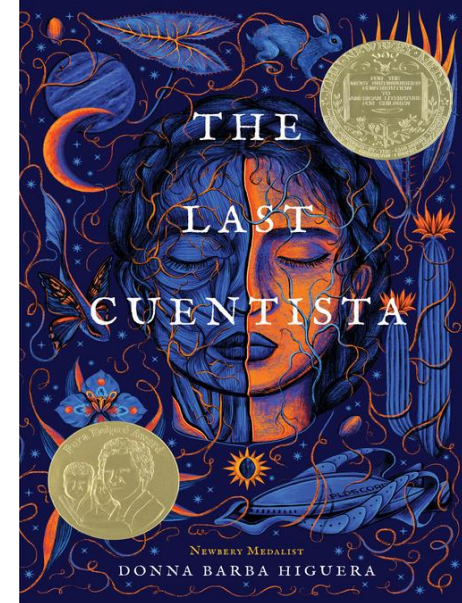
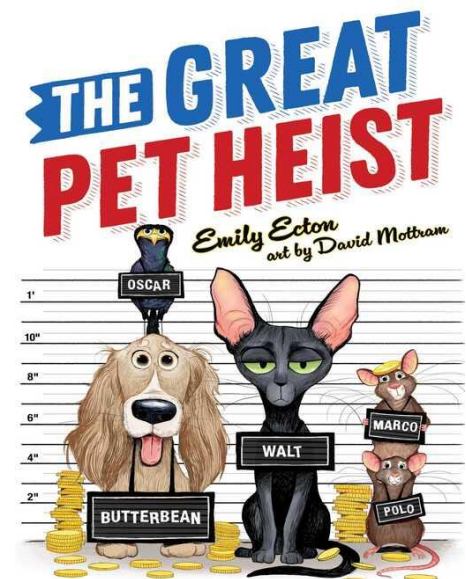
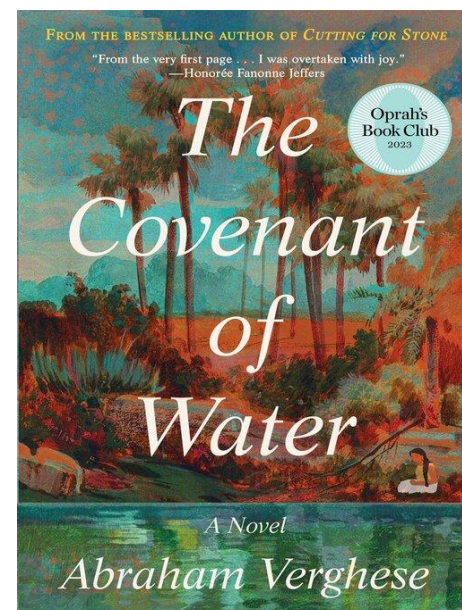
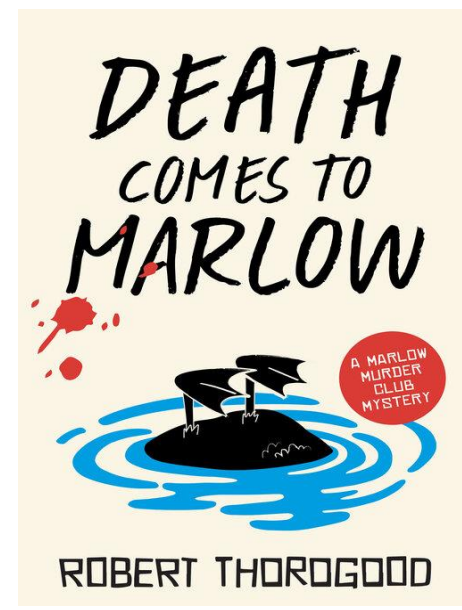
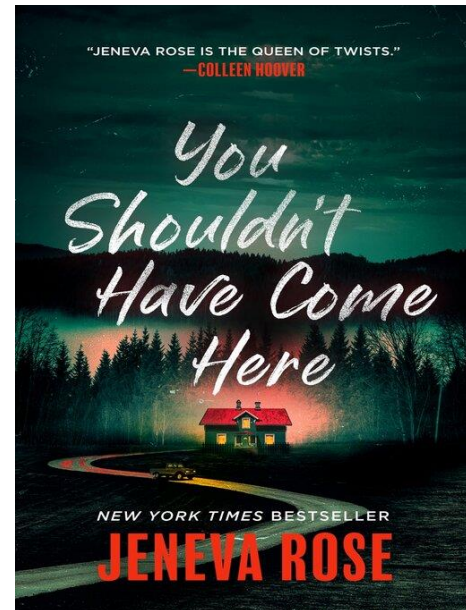
Internal purchase order ID (optional):

Notes:  
In certain situations, you can exceed your target budget.  
You will be invoiced for CPC content on a monthly basis.  
Target budgets were last edited on 08/02/2023.

UPDATE

CANCEL


# Lending model lists



- ☐ [OverDrive MAX Book Club Picks](#)
- ☐ [OverDrive MAX Family Road Trip Listening](#)
- ☐ [Banned Books in Cost-per-circ](#)
- ☐ [Social Justice and Anti-Racism in Cost-per-circ](#)





# Simultaneous Use





BiblioBoard -  
BookLife Elite

The BookLife Elite collection by Publishers Weekly features top indie-published books across a variety of genres with selections from PW Star Reviews, BookLife Prize winners and runner-ups, and BookLife Reviews Editor's Picks. All eBooks are circulated sustainably in an unlimited, simultaneous use model to library patrons.

25 titles, unlimited checkouts, 99 years - 


25 titles, unlimited checkouts, 1 year - 


50 titles, unlimited checkouts, 1 year - 




BPB Publications

BPB Publications is prominently known as Asia's Largest Publishers of IT Books and for past 62 years, we have been consistent in delivering high-quality content to enhance the learning experience of knowledge seekers. BPB has been a friend, philosopher and guide for programmers, developers, hardware technicians, IT professionals, etc. who have made things happen in the IT World.


1 title, unlimited checkouts, 1 year 


All titles (516), unlimited checkouts, 1 year - 





Britannica Digital  
Learning

This renowned encyclopedia publisher is an industry leader in education and brings a wealth of resources for all ages in this collection that features the *Britannica Student Encyclopedia*, *The Britannica Guide to Football*, and The Complete History series.

1 title, unlimited checkouts, 6 months 


1 title, unlimited checkouts, 1 year 


25 titles, unlimited checkouts, 1 year - 



Brower Literary &  
Management

Brower Literary & Management is a full-scale literary and management agency that takes pride in the authors we represent as we help them achieve their goals and live their dream. We are hands on agents that supports an author from the beginning stages of their book all the way to and through the publication process. Our fiction titles are female-focused and range from women's fiction, contemporary

1 title, unlimited checkouts, 1 year 

25 titles, unlimited checkouts, 1 year - 

# Poll

1. Has your library purchased titles from any of the following lending models?

- Metered Access Concurrent Use
- Cost Per Circ
- Simultaneous Use

2. If not, which lending model would you like to learn more about?

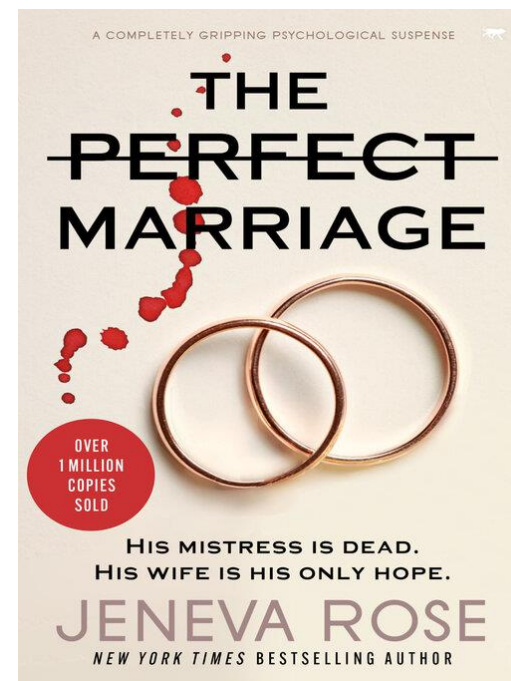
- Share in chat.



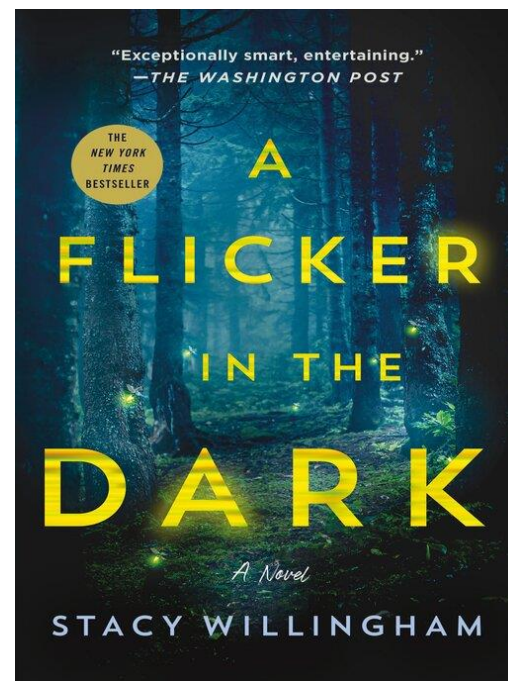


# Book clubs

These lending models are great for book club picks.



MACU  
aka  
OverDrive  
MAX



CPC

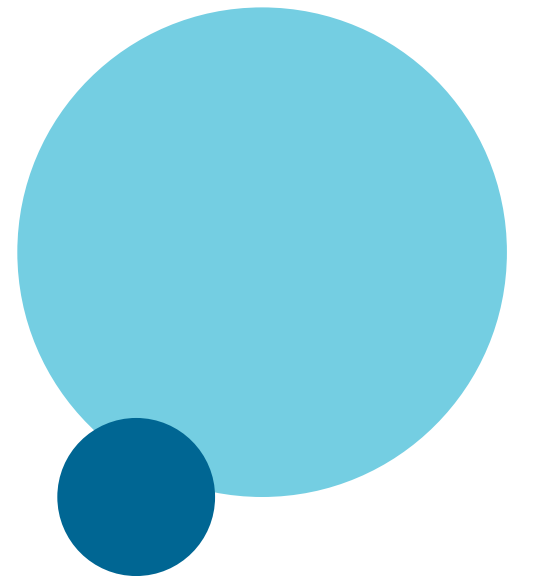


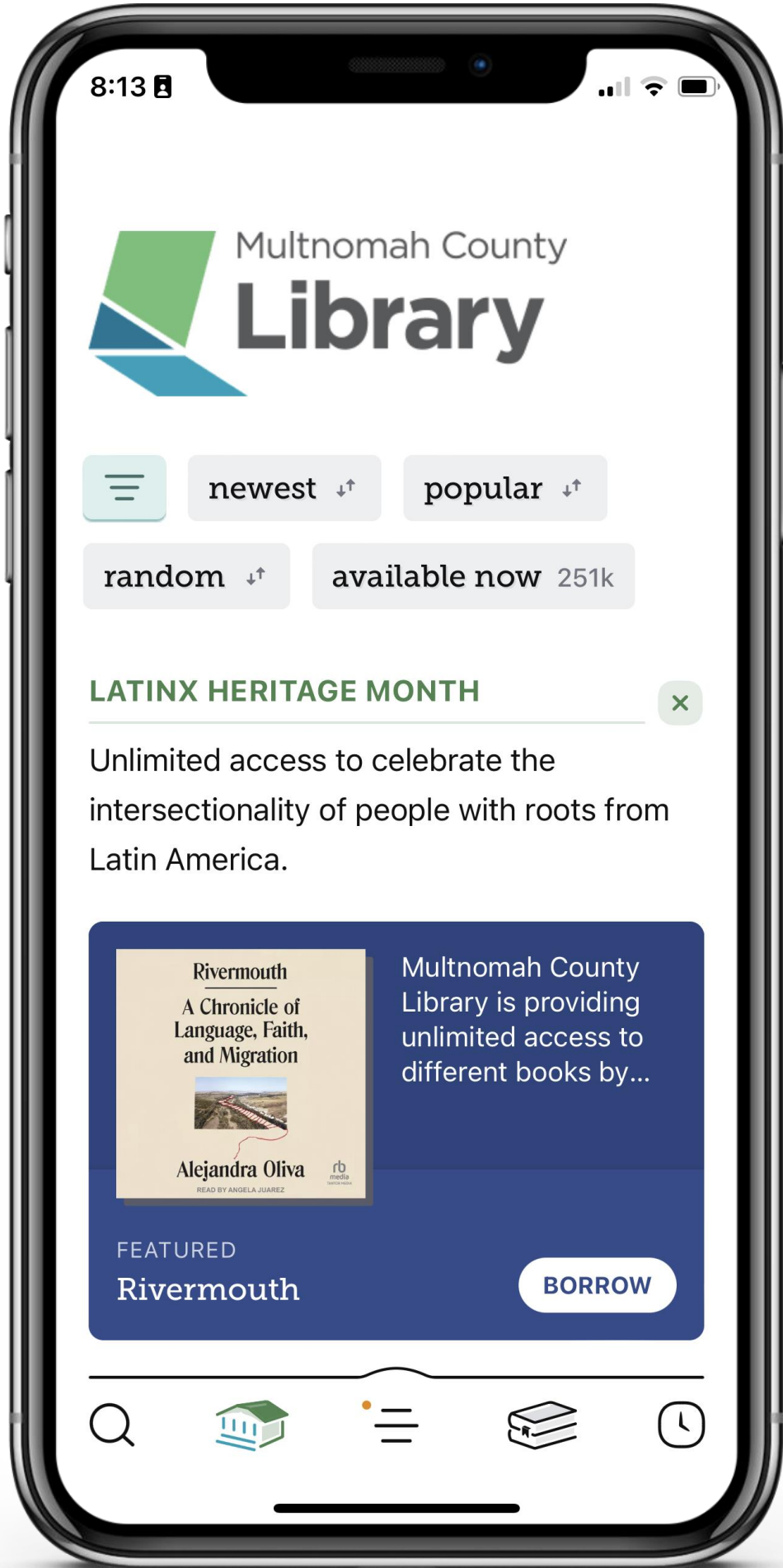
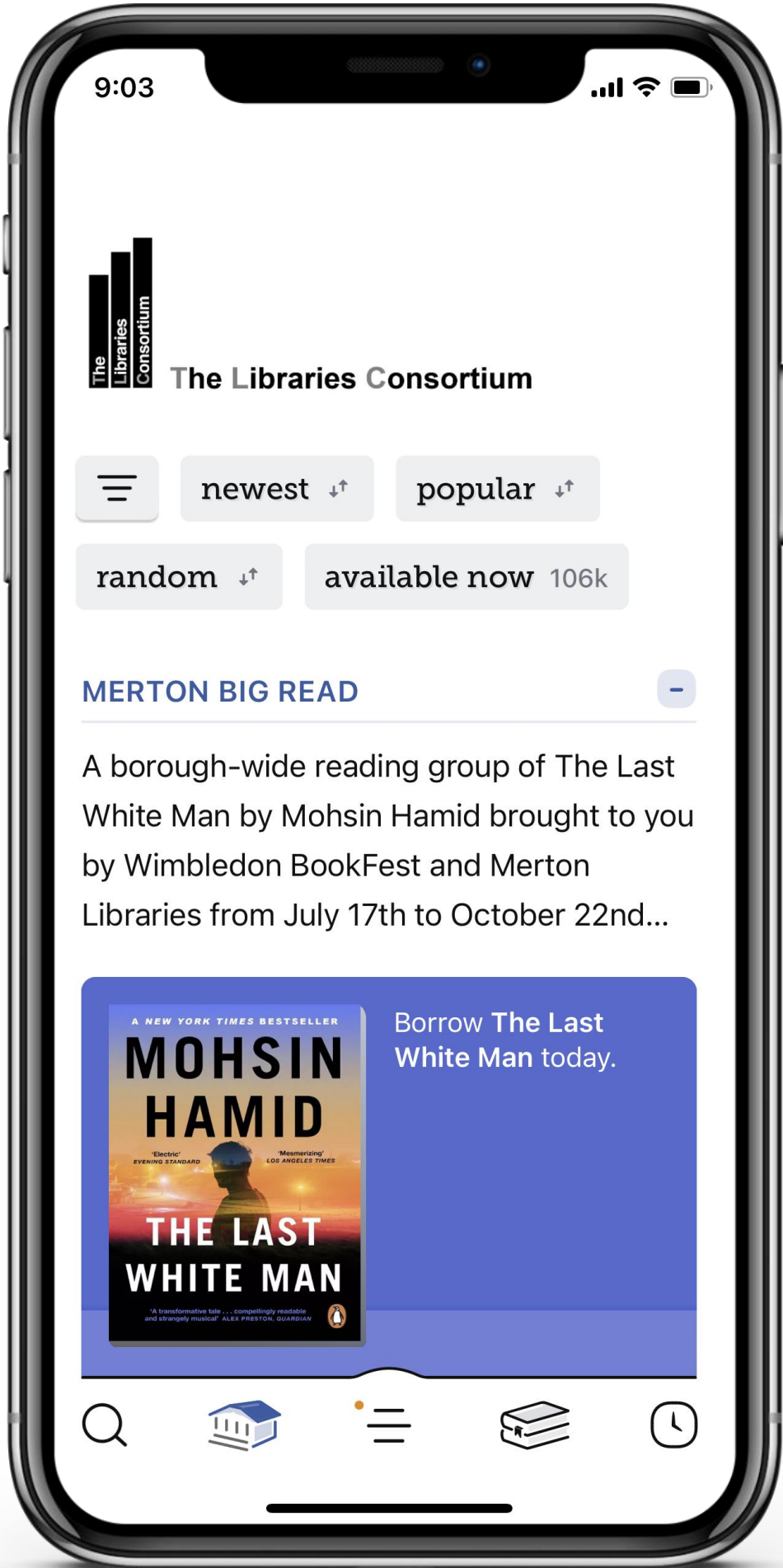
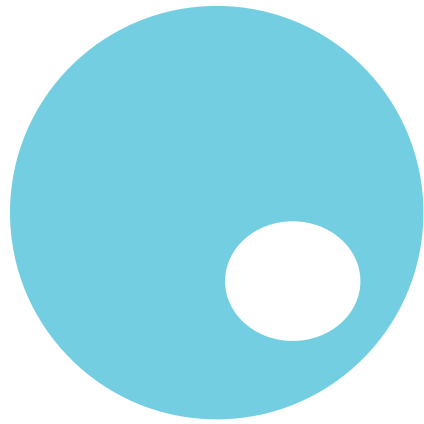
SU





# Book clubs – demo







# Kanopy

kanopy

BrowseMy Lists

Q Search

Kids50/50 Credits

L

Lauren

Cuyahoga County Public Library

<

READ OUR INTERVIEW


with Samuel Tressler IV, director of LEDA (2021).


Then see this folk horror film on Kanopy.


READ


>


Action August! >



















Newly Added Movies >
















Newly Added Documentaries >

in addition to the pay-per-use model it has traditionally used, Kanopy has launched a new model for streaming video: Kanopy PLUS. With Kanopy PLUS, your patrons can have unlimited simultaneous use access to thematic packages of highly curated, popular titles for a predictable, upfront price. Each Kanopy PLUS pack offers 200-300 streaming video titles,



OverDrive




# Kanopy PLUS Packs




BRITISH CINEMA & TV




EPISODIC TITLES




FAVORITES



EASY WATCHING






DIVERSITY





WORLD CINEMA



# 2. Curation



 6 HOURS

 15 HOURS

BADDIES IN BOOKS

Strong young women.  
See over 170 titles >


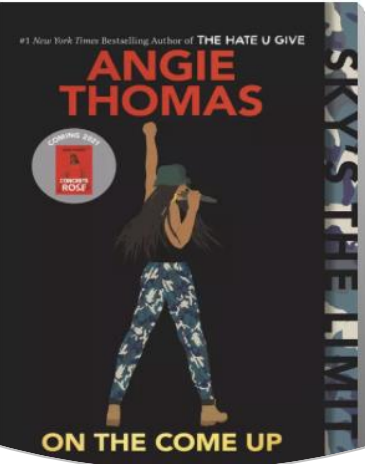

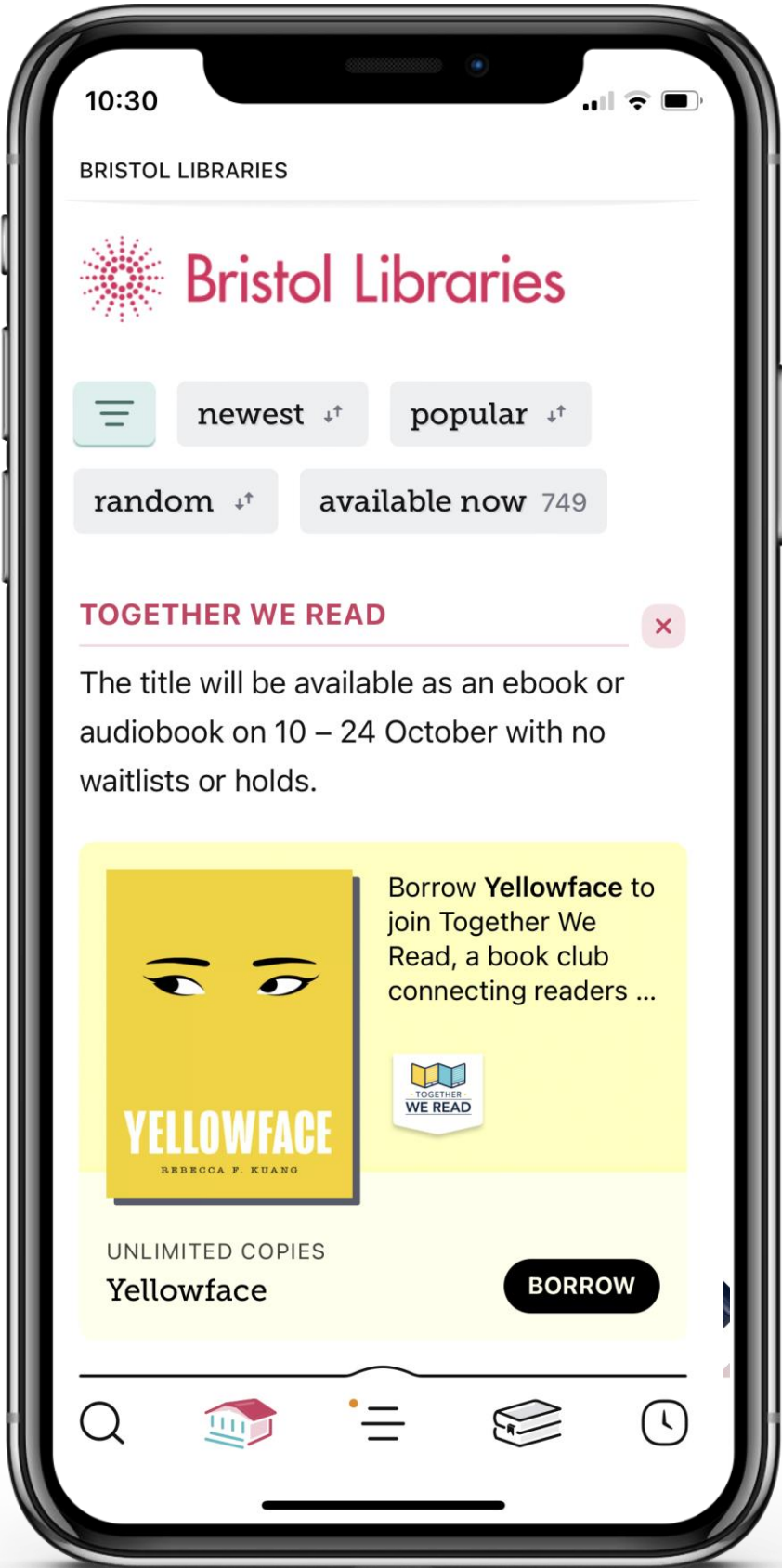
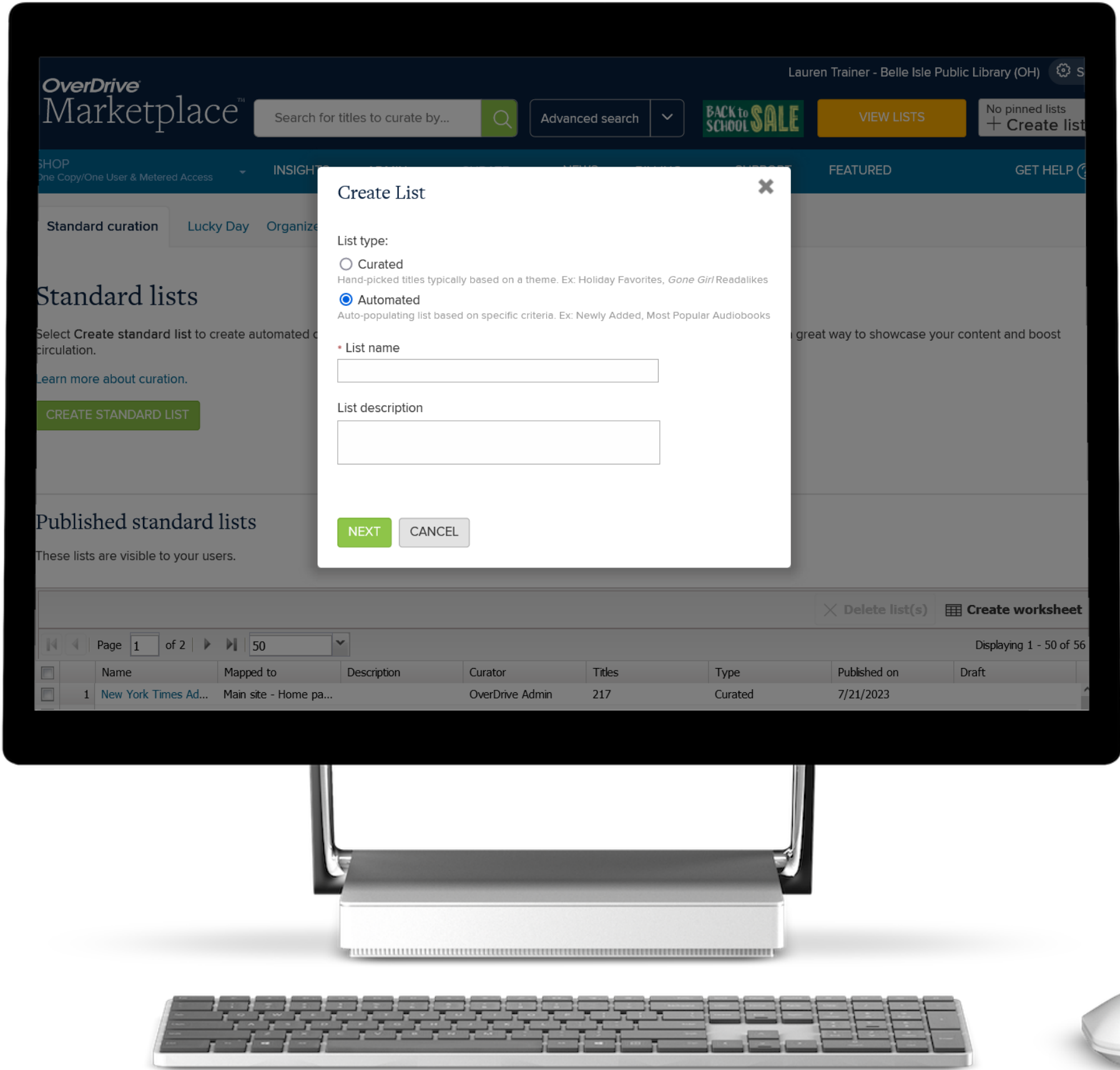




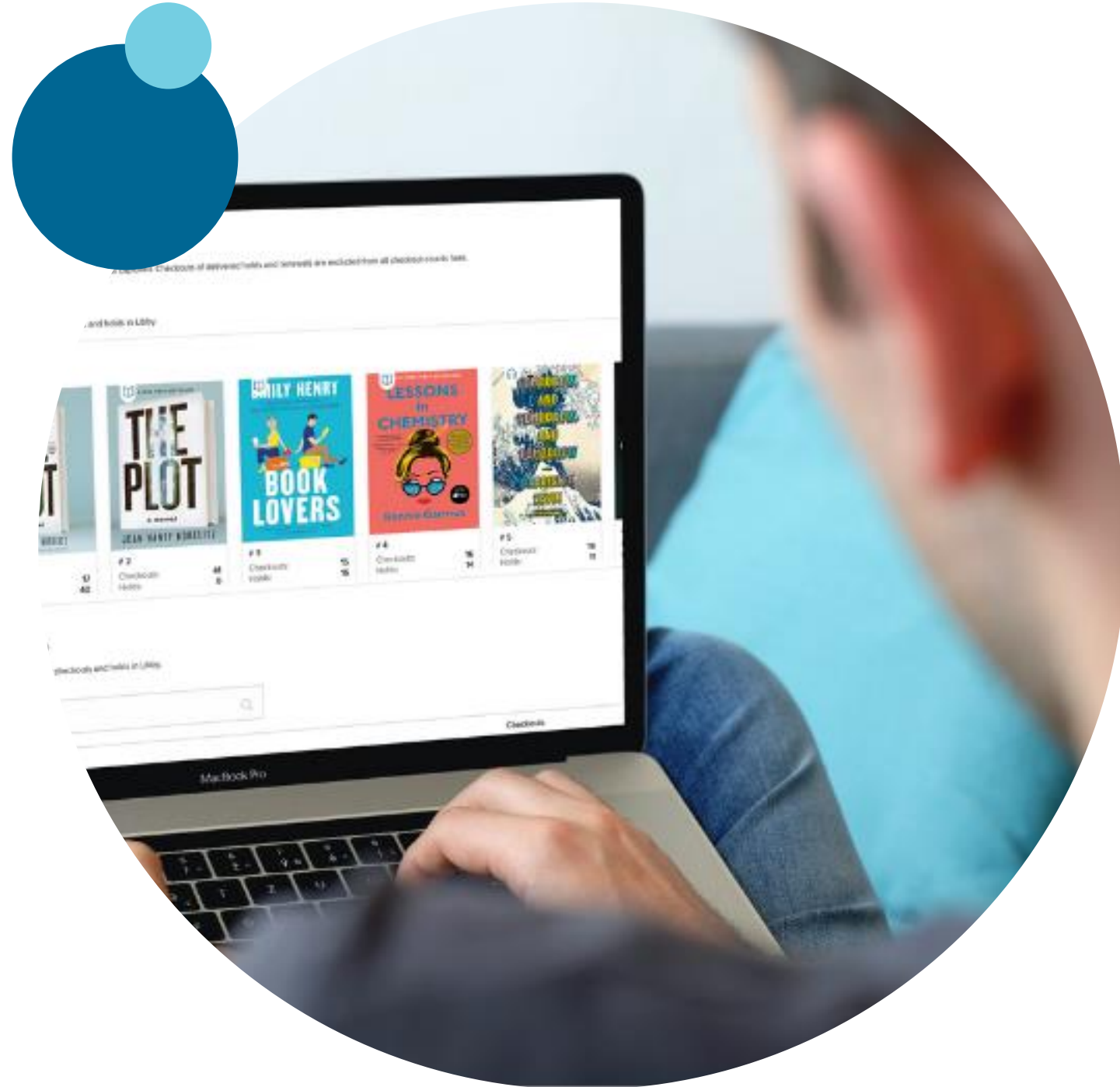


Photo by [Marta Dzedyshko](#) from [Pexels](#)

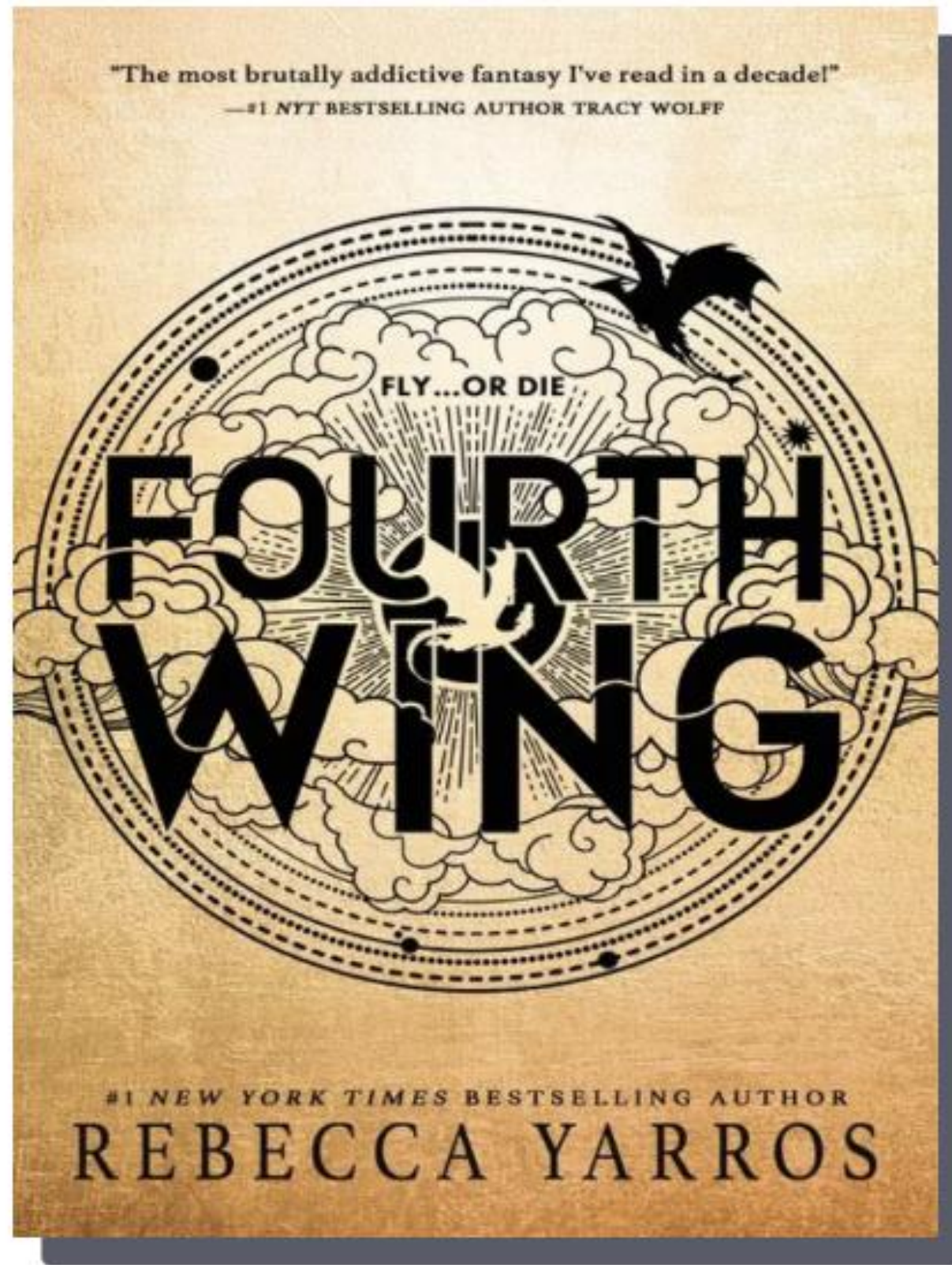
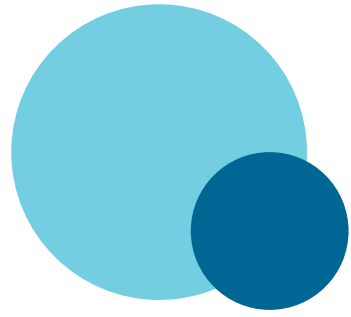








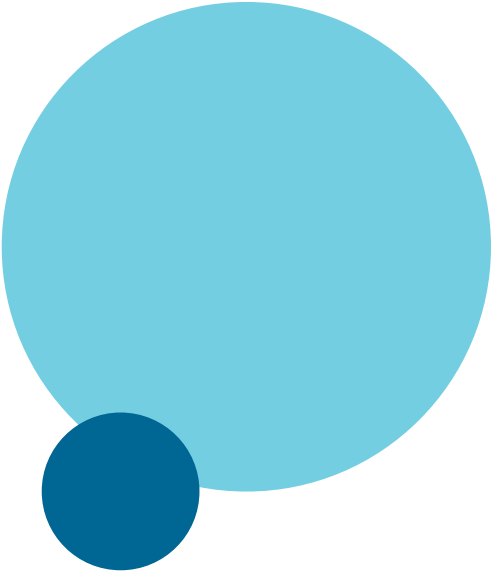
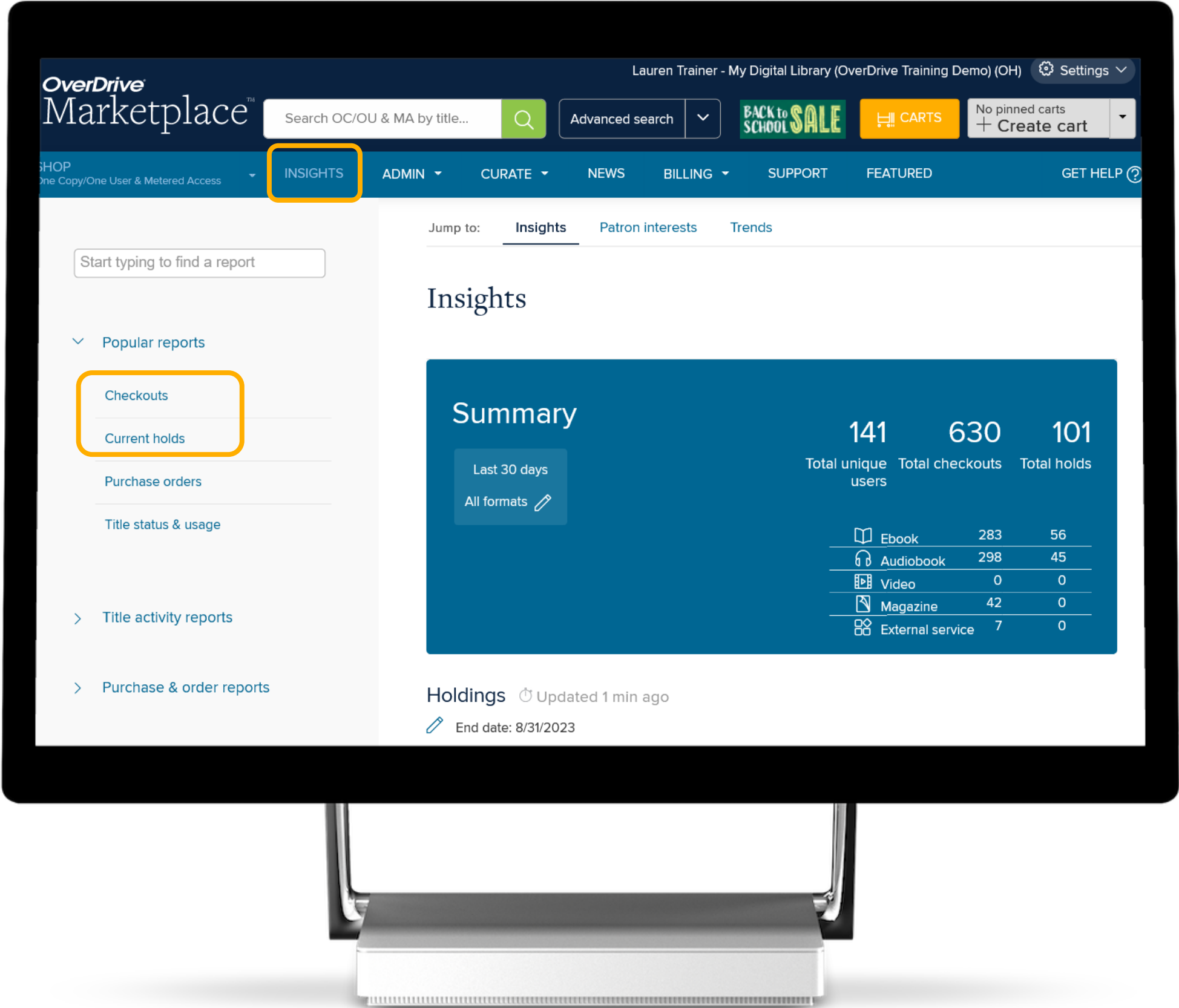
## 3. Reports and dashboards



🔊 16 HOURS

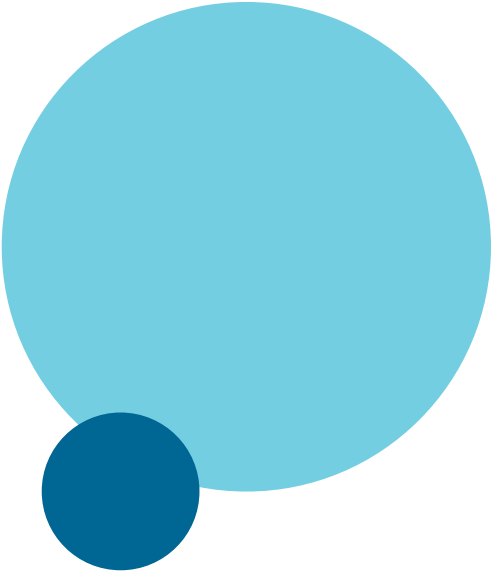
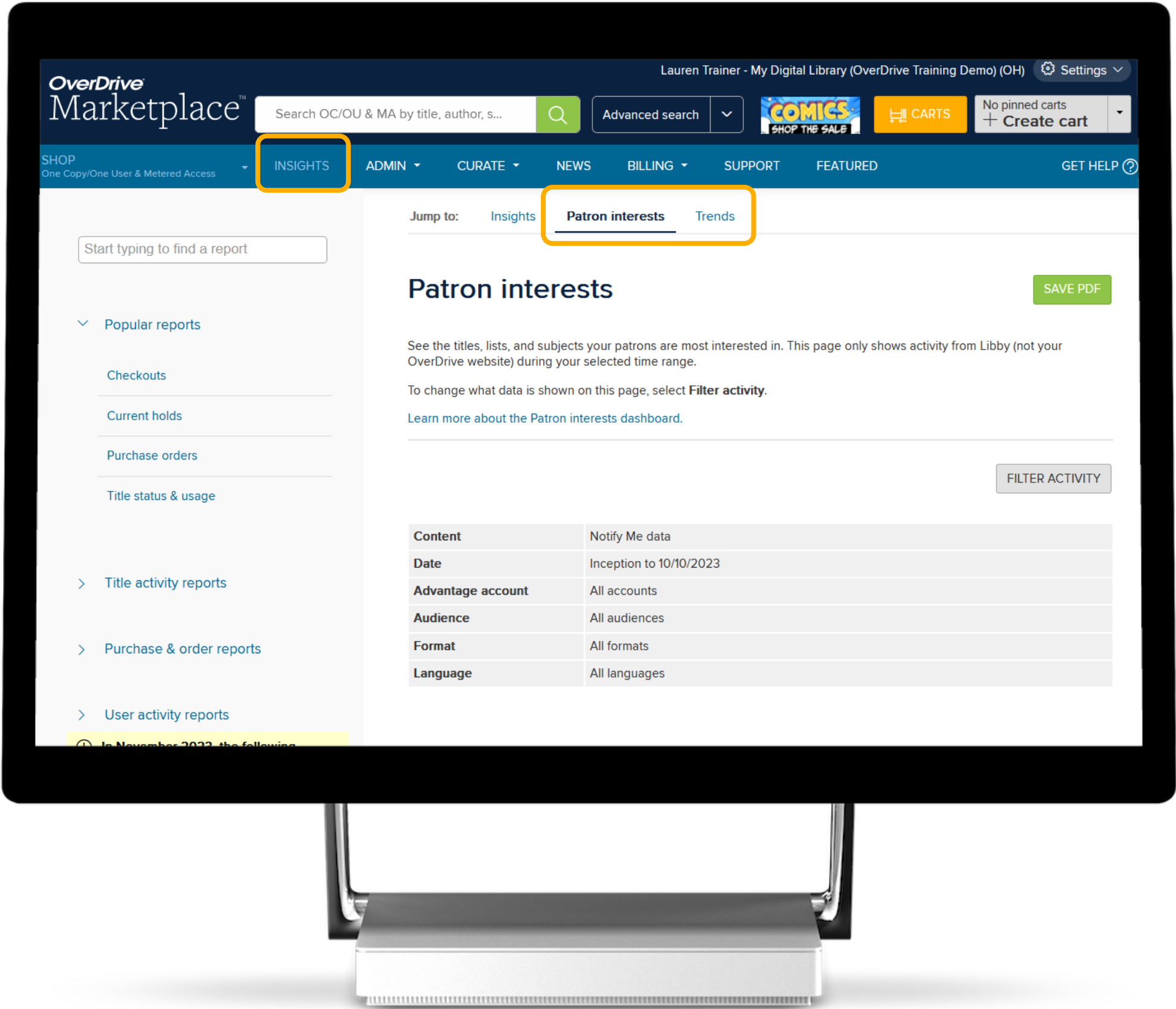


# Reports – demo





# Dashboards – demo



# Knowledge Check

\_\_\_\_\_ is a feature in Libby that allows users to express interest in titles that aren't in your collection. Staff can then see this data in Marketplace.

- Campaign
- Curated list
- Notify Me
- Current checkouts

Knowledge Check



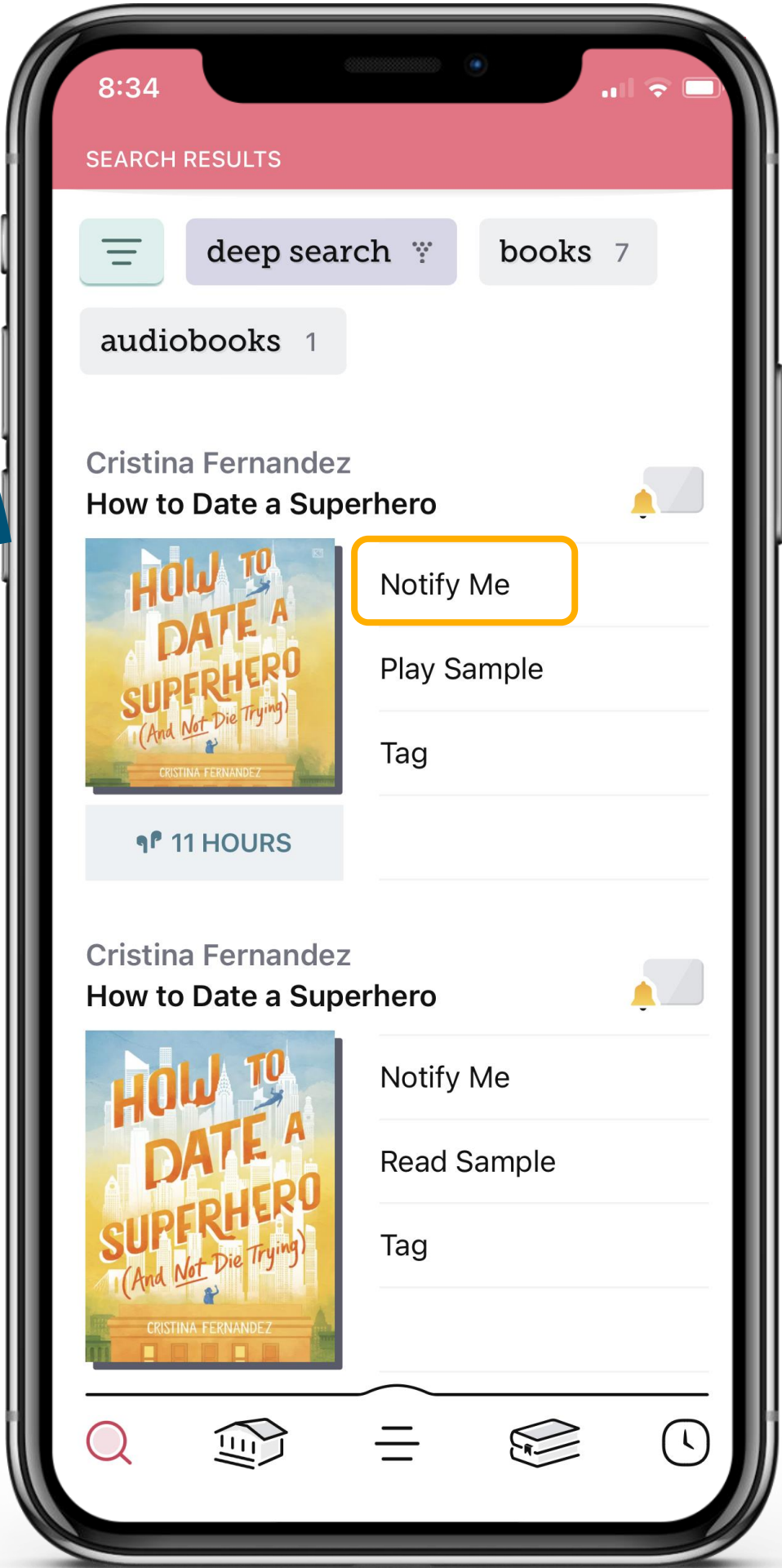
Total Notify Me tags: 1,398

# 1

Notify Me tags: 7

# 2

Notify Me tags: 5

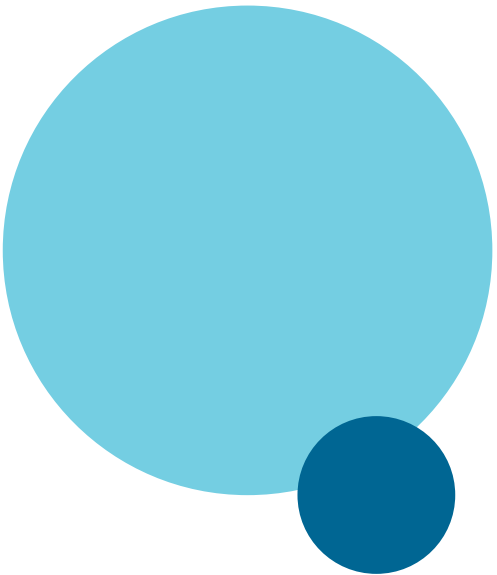
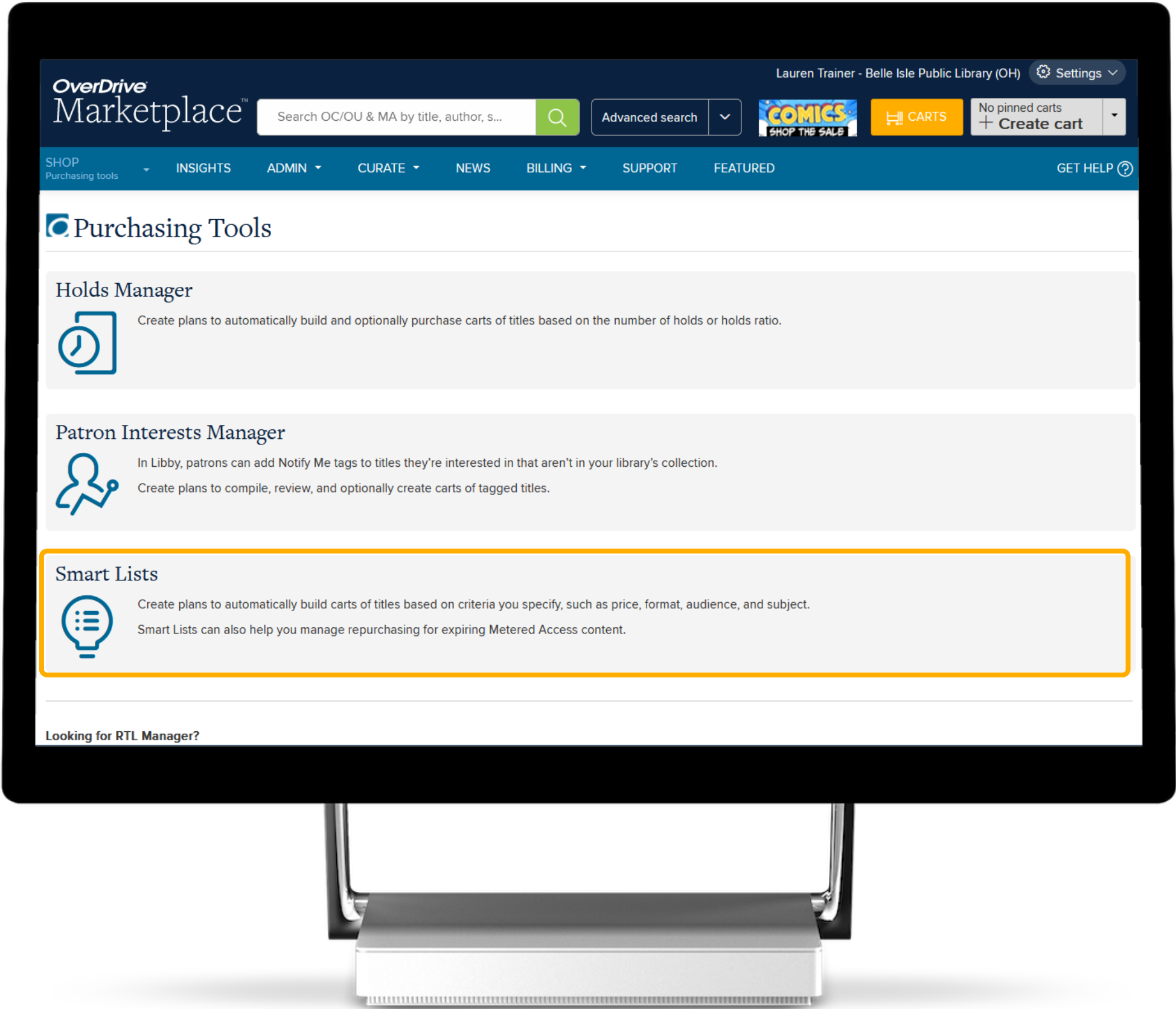




# 4. Metered Access management



# MA management – demo



\*New Metered Access Manager tool coming soon!



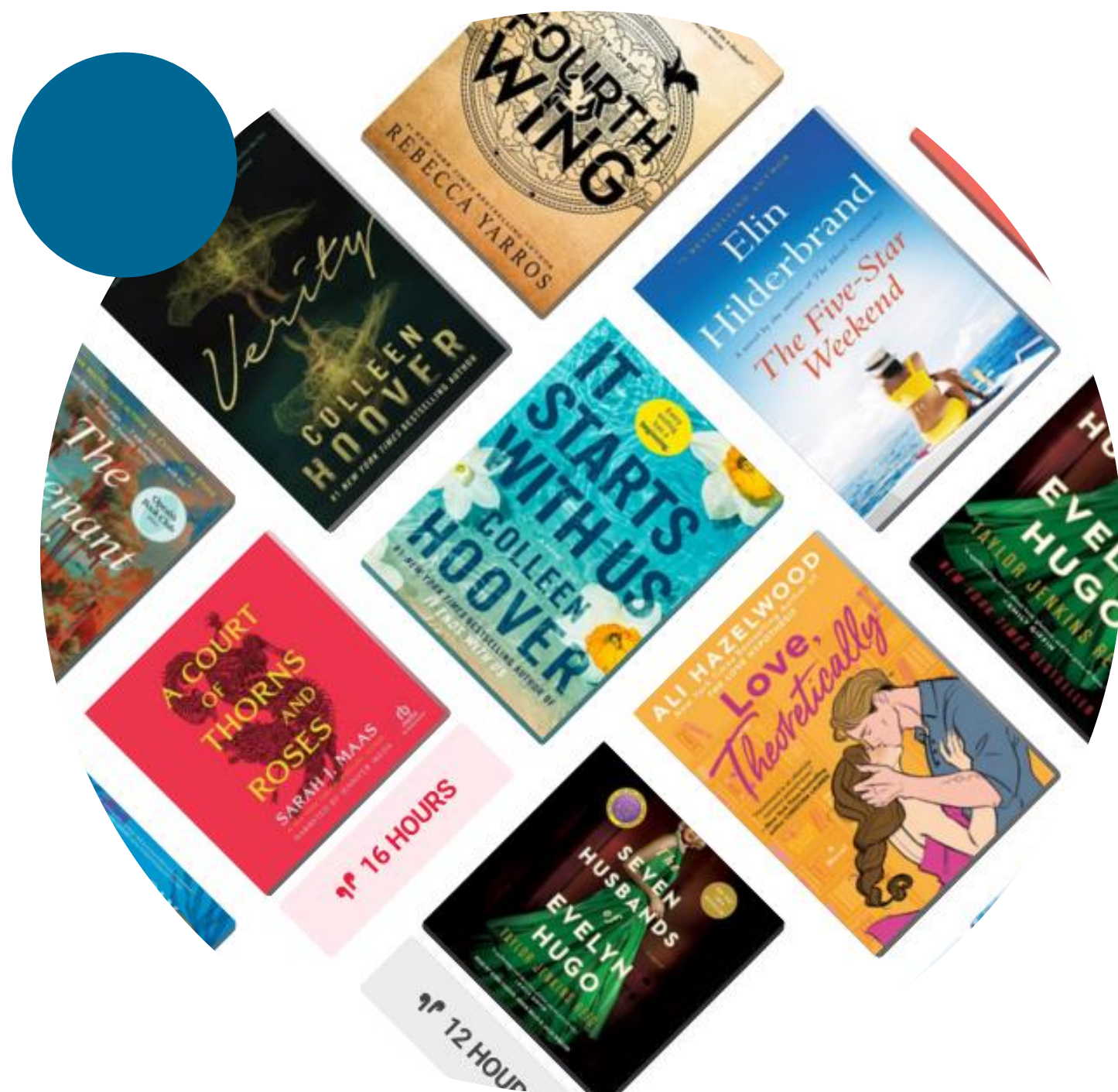
# 02 Next-level support



# Next-level support

1. Monthly site update
2. “Bang for your buck” carts
3. Custom reports





# Monthly site update

Not enough time to curate?  
**Sign up for monthly updates!**

Reach out to your Account Manager.



# “Bang for your buck” carts

Want to shop popular & affordable titles <\$10?  
**Sign up for custom monthly carts!**

Reach out to your Account Manager.





OverDrive Marketplace™

Lauren Trainer - Belle Isle Public Library (OH) Settings

BACK to SCHOOL SALE CARTS No pinned carts + Create cart

SHOP Simultaneous Use INSIGHTS ADMIN CURATE NEWS BILLING SUPPORT **FEATURED** GET HELP

### Recommended lists

<b>MORE LISTS</b> Available on the Resource Center	<b>BANG FOR YOUR BUCK</b> Updated Monthly	<b>STARRED REVIEWS</b> Updated Monthly!
<b>RECENTLY ON NPR</b> Updated Monthly!	<b>BEST BET FOR BOOK CLUBS</b>	<b>TRENDING ON BOOKTOK</b> Updated Monthly!
<b>BIPOC HORROR AND DARK FICTION</b>	<b>DESTINATION THRILLERS</b>	<b>NEW HOLIDAY FICTION</b> Get in the Mood Early

Tip: Also  
found under  
Featured tab.



# Custom reports

Want to make data driven decisions?  
**Request customized reports!**

Reach out to your Account Manager.






- Alternative Lending Model Report
- Holds Intelligence Reports
- Patron Profile
- Partner Analysis Review
- High Performing Peer Group Titles Not at Your Digital Collection





# 03 Next steps

- 
- Reach out to your Account Manager.
  - Subscribe to OverDrive's blog.
  - Sign up for OverDrive's email updates.



# 04 Resources



[Account team](#)



[OverDrive Help](#)



[Marketplace Help](#)



[Resource Center](#)



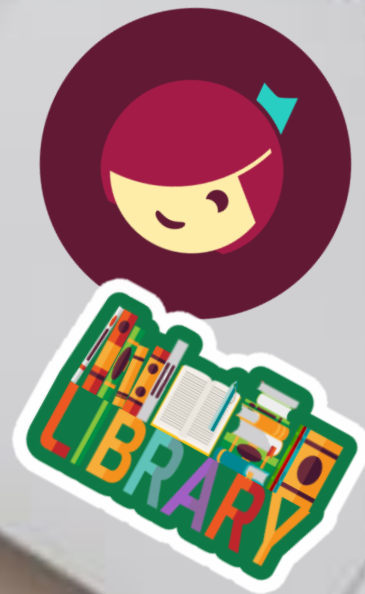
# Upcoming webinars

[Getting Started with Libby](#)

October 26, 2023 at 2:00 PM ET

[Engage Your Library Community with One-Tap  
Digital Magazines](#)

November 1, 2023 at 2:00 PM ET





**THANK YOU!**

**Ebookin' on  
a Budget**

***OverDrive***<sup>®</sup>



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ebooks | audiobooks | video | magazines | & more



overdrive.com